







# ABDALLAH OMOUSH

REAL ESTATE DEVELOPER & CONSULTANT  
PROJECT MANAGER  
PMP, MBA

## CONTACT

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## SKILL HIGHLIGHTS

- Excellent Communication Skills
- Team Leadership
- Project Management
- Project Coordination
- Documentation Management
- Cost Management
- Infrastructure Development
- Risk Mitigation Planning
- Value Engineering
- Budget Controls
- Health/Safety SOPs
- Civil Engineering
- Construction Strategic Planning
- Budgeting & Financial Operations
- Regulatory Compliance
- Marketing/Promotions
- Client Relationship Management
- Real Estate Market
- Microsoft Office & Microsoft Project
- AutoCAD
- WaterCAD
- Primavera
- Google Workspace

## EDUCATION

- **2016 | Master of Business Administration in Management**
  - *Talal Abu-Ghazaleh Graduate School of Business, Amman, Jordan*
- **2008 | Bachelor's Degree in Civil Engineering**
  - *Jordan University, Amman, Jordan*

## PROFESSIONAL SUMMARY

**Innovative Real Estate Landscape Developer and Consultant** with a keen eye for transforming spaces into aesthetically pleasing & functional environments. Well experienced in creating captivating landscapes that enhance appeal and value of residential, public & commercial properties. Expertise in utilizing sustainable practices & incorporating eco-friendly design principles to promote environmental stewardship.

**Strong project management abilities**, overseeing all aspects of landscape development, including site analysis, budgeting, materials sourcing, construction oversight, and ongoing maintenance. Passionate about creating transformative landscapes that enhance quality of life and leave a lasting impact on communities.

## CORE COMPETENCIES

- **Project Planning and Execution:** Proficient in developing comprehensive project plans, creating timelines, & executing projects, monitoring progress, and adapting to changes as needed. Capable of working in dynamic and fast-paced environments.
- **Stakeholder Management:** Resolving conflicts, maintaining relationships with stakeholders, including clients, team members, vendors, and partners.
- **Budgeting and Financial Management:** Proficient in developing project budgets, tracking expenditures, and managing project finances.
- **Quality Assurance:** Experienced in implementing quality control measures, monitoring project deliverables, and ensuring adherence to project standards and specifications.
- **Communication and Reporting:** Adept at conveying project updates, milestones, and risks to stakeholders. Proficient in preparing and delivering progress reports to ensure transparency and decision-making.

## PROFESSIONAL EXPERIENCE

### EXECUTIVE MANAGER 2016–Present

*Designer Company & Four Seasons Landscaping, Amman, Jordan*

#### **Accomplishments**

- Successfully established a company with in a limited budget, emerged as a top-ranked landscaping and real estate developer in Jordan and the Gulf Region.
- Leading a team of 25 designers, engineers, and over 50 company employees to design and construct residential compounds, villas, hotels, commercial complexes, hospitals, and schools.
- Overseeing and implementing all construction projects, making modifications to visible land features, and consistently analyzing budgets and cost controls to enhance project value.
- Offering consultancy and design services to clientele and assisting with developing master plans that ensure the achievement of construction objectives.
- Overseeing the company's marketing activities and campaigns to ensure their alignment with operating strategies.
- Managing agent registration, broker processes, and verifying accurate property information, including facility details, floor plans, features, images, and payment options.
- Expertly negotiate leases, leveraging market rates, property evaluations, rental rates, & available properties for enhanced business performance and new growth opportunities.



## CERTIFICATION

- **High Diploma in Digital Marketing**  
– Prince Sumaya University of Technology
- **Project Management Professional**  
– Project Management Institute
- **Human Factor Course**
- **Technical Tests**
- **Contract Management Certificate**
- **Engineering Leadership for Mid-Career Professionals**
- **Real Estate Finance and Development**

## PROFESSIONAL AFFLIATION

- **Jordan Engineers Association**  
– Member

## COMMUNITY ENGAGEMENT

- **Youth Exchange Service**  
– LAHP Projects Coordinator
- **Union Pacific Railroad**  
– Volunteer
- **Adaleh Center for Human Rights**  
– Volunteer
- **INJAZ Committee**
- **SOFEX Jordan Organizer**
- **Student Board**

## LANGUAGES

- **English** Native/Fluent
- **French** Intermediate
- **Urdu** Basic

*Professional experience continued...*

- Evaluate prospective tenants to mitigate default risks while adhering to regional regulations and ATRE policies.
- Ensuring seamless business operations and staying updated on industry trends to discover fresh prospects & forge strategic partnerships, thus establishing a competitive edge in the market.
- Promote robust connections with tenants to enhance revenue generation and promptly address tenant concerns to optimize customer satisfaction and retention.
- Collaborate regularly with General Manager to synchronize leasing and marketing strategies with the company's objectives and strategies.
- Periodically assess budget requirements for every project and department, providing recommendations for additions or reductions to enhance the effectiveness of the financial strategy.

### ○ **Regional Projects Manager** **2011–2016**

*FABA Construction & Infrastructure Co., Riyadh, KSA*

#### **Accomplishments**

- Provided strong leadership, mentorship, and support to the project team, optimizing workflows and achieving successful outcomes for construction projects in Riyadh, Jeddah, and Dammam.
- Assumed the role of Infrastructure Project Manager in Al Dammam, effectively managing and executing projects within allocated budgets.
- Efficiently executed the contract for Emmar infrastructure and roads, overseeing the construction of downtown roads, drainage systems, and the sewage treatment plant.
- Coordinated various construction and infrastructure projects in KSA Fahed bn BAndr BN Ablalzeez, ensuring timely delivery and adherence to budgetary constraints.

### ○ **Assistant Projects Manager** **2008–2011**

*Nael & Bin Harmel Hydro Export (NBHH), Dubai, UAE*

#### **Accomplishments**

- In 2009, appointed to the leadership team for the Palme Jebel Ali project, which was one of the company's largest endeavors at that time. Subsequently promoted to the position of assistant Project Manager for Dubai metro/municipality infrastructure projects later that year.
- Developed a thorough understanding of project requirements and successfully provided construction solutions to meet those needs. Maintained close monitoring of team performance throughout the projects to ensure optimal outcomes in terms of quality.
- Supervised the construction processes with a focus on enhancing Emirates Road. Assisted the Project Manager in managing and successfully completing assigned municipality projects on a Dubai bypass road.
- Assumed temporary team supervision and provided strategic direction in the absence of the Project Manager, fostering a positive work environment & boosting employee morale.
- Supported the Project Manager by fulfilling administrative duties and completing ad hoc tasks as requested.

## 🏆 SUCCESSFULLY COMPLETED MEGA PROJECTS

- **Ritz-Carlton Amman**
- **Palme Jebel Ali Dubai**
- **Palme Jumeirah Dubai**
- **Tabouk Mall KSA**
- **Ayla/Aqaba Jordan**