



Abdellatif M. Alnees

Head of Procurement department

PERSONAL PROFILE

I'm a standards driven, ambitious and professional procurement engineer who understand the responsibility that comes with this role.

With strong experience in local & global procurement, ERP system, contract management, inventory control, and warehouse planning. With wide knowledge of different spare parts, equipment, heavy machinery and any other types of materials.

WORK EXPERIENCE & RESPONSIBILITIES

Head of Procurement department Lafarge Holcim | June 2022 - Present

- **Strategic Sourcing:** Ability to develop and execute procurement strategies to ensure cost-effective sourcing of goods and services, supplier selection, and contract negotiation.
- **Supplier Management:** Proficiency in managing relationships with suppliers, conducting supplier evaluations, and implementing performance metrics to ensure quality, reliability, and compliance.
- **Contract Negotiation:** Strong negotiation skills to secure favorable terms and conditions, pricing agreements, and service-level agreements with suppliers and vendors.
- **Cost Optimization:** Expertise in identifying cost-saving opportunities, conducting cost-benefit analyses, and implementing initiatives to reduce procurement expenses while maintaining quality standards.
- **Risk Assessment and Mitigation:** Ability to assess and manage procurement risks, such as supply disruptions, price volatility, regulatory compliance, and supplier stability.
- **Leadership and Team Management:** Strong leadership skills to manage and motivate a procurement team, provide guidance and support, and foster a collaborative and high-performance culture.
- **Communication and Influencing:** Excellent communication skills to effectively collaborate with internal stakeholders, present procurement strategies and recommendations, and influence decision-making at all levels of the organization.

CONTACT ME AT

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+962- 787 512 660

📧 Abdellatif.alnees@gmail.com

🌐 <https://www.linkedin.com/in/abdellatif-alnees-707346148>

📅 Date of birth : 5-9-1994

SKILLS SUMMARY

- Cutting cost - focused.
- Budgeting and Cost Analysis.
- Supplier relationship management (SRM).
- Strong decision maker.
- Negotiations & communication skills.
- Process Improvement.
- Computer Software, hardware and MS Office skills.

LANGUAGES :

- Arabic : Listening, Speaking, Reading & Writing
- English : Listening, Speaking, Reading & Writing

Abdellatif M. Alnees


WORK EXPERIENCE & RESPONSIBILITIES

Senior Procurement Engineer

Lafarge Holcim | April 2018 - June 2022

- Purchase goods, materials, components or services in line with specified cost, quality and delivery targets for all of our 10 concrete plants, and all of our heavy and light vehicles fleet.
- Preparing plans for the purchase of equipment, services, and supplies to ensure best terms, quality and prices all the time.
- Build, maintain and manage supplier relationships and keep up good communications.
- Collaborate with key persons to ensure clarity of the specifications and expectations of the company.
- Monitor market trends, competitor strategies and market suppliers.
- Work closely with Maintenance department in all technical comparison sheets and life time reports to ensure best quality for the purchased parts and even more finding an alternative parts/materials in order to achieve best prices with recommended quality.
- Monitoring orders/contracts to ensure that the supplier meets expectations and invoices are approved and paid in a timely manner.

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PROJECTS:

Power generating street bump.

COURSES:

- Basic Accounting Concepts for Non-financial Professionals.
- Becoming an Emotionally Intelligent Leader.
- Enabling Business Process Improvement.
- Developing diplomacy and tact
- Leadership development program.

ASSOCIATIONS:

- Jordan engineers association
Eng.No. : 452949

WORK EXPERIENCE & RESPONSIBILITIES

Senior Procurement Engineer

Lafarge Holcim | April 2018 - Present

- Generating and implementing purchasing strategies.
- Arrange meetings for both local and external suppliers to ensure best prices, lead time, payment terms, services and keep up with markets trending.
- Implement saving plans & strategies to achieve best amount of saving from the procurement transactions.
- Support Implementing a new ERP system, by providing all related data, specifying cost centers, item master data spare parts coding procedures, BP master data, P.O templates..etc

TRAINING:

Al-Manaseer Oil & Gas Company.

EDUCATIONAL HISTORY

Hashemite University, 2012 to 2017

Bachelor's degree in Mechatronics Engineering