### Curriculum Vitae MOHAMMAD ABURUB Supply Chain & Procurement Manager (CSCP, CIPS)

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### **Personal Information**

- Nationality: Jordanian

Place & Date of Birth: UAE/01-12-1980

- Marital Status: Married

- Visa Status: Transferable Igama

### Qualification

- 2006 Bachelor of Electrical Engineering (Jordan University of Science &
- Technology) / Jordan.
- Certified Supply Chain Professional (CSCP / APICS)
- Completion of CIPS Course Certificate.

### **Duties and Responsibilities**

### <u>(PMC) :</u>

- Analyze the EPC procurement tracking schedule and compare it to the baseline project deliveries for all bulk, critical, and long-lead items.
- Keep track of and manage the deadlines for submitting material technical documents in order to guarantee timely approvals.
- Verify material technical documents submitted to make sure the vendor has the necessary credentials and certifications.
- Evaluate the credentials and capabilities of the selected vendors and manufacturers to make sure they match the project requirements and standards.
- Establish a monitoring and reporting system for allocating tasks that are to be accomplished by each party and set deadlines for these tasks.
- identifying, assessing, and investigating the fundamental causes of procurementrelated issues in order to provide the best solutions.
- Arranging and leading a weekly review meeting to address and discuss procurement-related concerns with the client, EPC/PMC.
- visits to the factories on a regular basis to make sure that production is proceeding forward according to the production schedule that was provided.

- Ensure that the project's specific tools, commissioning, and startup spare parts are managed.
- Ensure that all materials are packaged, labeled, handled, and stored in accordance with the manufacturer's instructions.

### (EPC):

### **Strategic Sourcing and Supplier Management**:

- Develop and execute sourcing strategies to identify and onboard qualified suppliers and sub-contractors
- Manage supplier relationships, performance, and evaluations to ensure quality and compliance.
- Conduct supplier negotiations to achieve cost savings and favorable terms and conditions.

### **Procurement Process Optimization:**

- Streamline procurement processes to enhance efficiency, reduce cycle times, and minimize costs.
- Implement procurement best practices, policies and procedures

### **Contract Negotiation and Management:**

- Lead contract negotiations to establish favorable terms, conditions, and service level agreements (SLAs).
- Monitor contract compliance and performance, addressing any issues or deviations.

### **Cost Analysis and Savings Initiatives:**

- Analyze spend data to identify cost-saving opportunities and areas for strategic procurement improvements.
- Implement cost reduction strategies while maintaining quality and supplier relationships.
- Estimates cash flow, establishes payment terms and schedules with vendors for the projects, and works in conjunction with the finance department and the project team to ensure that funds are available throughout the project.
- Coordinated with accounts payable to ensure accurate and timely processing of invoices and payments.

### **Inventory and Demand Management:**

- Monitor inventory levels and demand forecasts to ensure optimal stock levels and minimize excess inventory by implementing partial deliveries tactic and calculating the lead time.
- Collaborate with cross-functional teams to align procurement with operation team requirements as per planned timelines.

### **Risk Management and Compliance:**

- Assess and manage supply chain risks, including geopolitical, environmental, and regulatory factors.
- Ensure procurement activities comply with industry regulations, company policies, and ethical standards.

### **Cross-Functional Collaboration:**

- Collaborate with departments such as finance, legal, and operations to align procurement goals with broader organizational objectives.
- Provide input for budgeting, forecasting, and cost analysis.

### **Procurement Technology and Tools:**

- Utilize procurement software (ERP) to manage supplier relationships, track orders, and analyze data.
- Identify opportunities for technology enhancements to improve procurement processes.

### **Logistic and Vendor Coordination:**

- Collaborated with construction vendors to coordinate material deliveries, ensuring seamless integration with project timelines and avoiding delays.
- Established clear communication channels to address any delivery issues promptly.
- Optimized logistics routes and strategies to reduce transportation costs and minimize lead times for construction material deliveries.
- Implemented cost-effective storage solutions and material handling techniques to improve overall procurement efficiency.

### **Team Leadership and Development:**

- Lead and mentor procurement teams, providing guidance, training, and performance evaluations.
- Foster a collaborative and results-driven work environment to achieve departmental goals

### **PROJECTS**

- East West Pipeline Pump Stations (PS1,PS3,PS5,PS6 PS10, & PRS1)
   Residential Complex (ARAMCO) (1.3 Billion)
- Al-Yamama Palace L01 (1.5 Billion)
- Haramain Rail-Way (Jeddah & Rabigh Stations) (2 Billion SAR)
- King Abdulla Sport City (ARAMCO) (1.3 Billion SAR)
- 200 Bed Hospital (Ministry of Health) (300 Million SAR)
- 500 Bed Hospital (Ministry of Health) (500 Million SAR)
- Boys Activities Building (King Faisal University) (200 Million SAR)
- Girls Activities Building (King Faisal University) (200 Million SAR)
- Royal Commission Housing (100 Million SAR)
- Royal Saudi Air Force (Ministry of Defense) ( 500 Million SAR)
- Conference Centre (King Abdulla Financial District KAFD) (600 Million SAR)
- SABIC Plastic Applications Development Centre SPADC (1 Billion SAR)
- El-Saif Head Office Extension (50 Million SAR)
- Al Hokair Mall (400 Million SAR)
- Khurais Hospital 500 bids (400 Million SAR)
- Al Joud International School (45 Million SAR)
- King Faisal Academy Airport AL-Majmaah (Infrastructure) (20 Million MEP)
- 400 Villas (ARAMCO) (400 Million SAR)
- King Abdulla Financial District parcel 5.03 (60 Million MEP)
- Al-Yamama Palace (1.3 Billions)
- Bouvardia City Ministry of Housing (30 Million SAR)
- H.H Shaikh Mohammad Bin Zayed Palas (60 Million SAR MEP)

### **EXPERIENCES**

- 2022 up to Date : ARABTECH JARDANEH & PARTNERS (Saudi Arabia )
   Position : Procurement Manager (PMC)
- 2019 2022: ELECTRONIC VISION CO. (Saudi Arabia) Position: Procurement Manager
- 2016-2019 DOMATHAH TRADING & CONTRACTING CO. (Saudi Arabia)
   Position: Procurement Manager
- 2010-2016 EI-SEIF ENGINEERING CONTRACTING Co.(Saudi Arabia)
   Position: Procurement Manager 2014-2016
   Position: Sr.Procurement Engineer 2010-2014
- 2008-2010 AL-KIFAH CONTRACTING Co.KCC(Saudi Arabia)
   Position: Procurement Engineer
- 2006-2008 AL-FARA'A GENERAL CONTRACTING Co. (UAE)

# Association for Supply Chain Management

Board of Directors has conferred upon

### MOHAMMAD ABURUB, CSCP

the designation of

## **Certified Supply Chain Professional**

For successfully passing a rigorous examination process based on industry standards guided by the APICS Certification Committee on

19 April 2022

30 April 2027 expires



Charle Pulled Clark Ponthier, CPIM

ASCM 2022 Chair of the Board

Abe Eshkenazi, CSCP, CPA, CAE ASCM Chief Executive Officer





PROUDLY PRESENTS THIS CERTIFICATE TO MUHAKAT INSTITUTE

### Mohammad Abu Alrub

FOR THE SUCCESSFUL COMPLETION OF

### CIPS Level 4

## Diploma In Procurement & Supply

25/05/2022

Samer Almadhoun Managing Partner MUHAKAT

Samey Almadhoun