

Maen Omar Abdullah

Electrical Sales & Technical Support Engineer



CONTACT

- +962786666950
- Maan_Omar@Outlook.Com
- Amman, Jordan

SUMMARY

Experienced electrical engineer with a passion for sales, adept at leveraging technical expertise to assist customers in selecting optimal electrical products. Skilled in explaining complex concepts in simple terms, solving technical issues, and ensuring customer satisfaction. Collaborative team player with a knack for identifying new sales opportunities and providing valuable insights for product enhancement through customer feedback. Eager to contribute to a dynamic sales team with a focus on driving growth and delivering exceptional service.

EDUCATION

- ELECTRICAL ENGINEER**
Al-Balqa Applied University
2019

LANGUAGES

- ARABIC**
Fluent
- ENGLISH**
Professional

SKILLS

Technical Expertise
Communication
Problem-Solving
Customer Focus
Collaboration
Adaptability
Sales Acumen

WORKING EXPERIENCE

- ELECTRICAL SALES & TECHNICAL ENGINEER**
OBAIDO Electric Supplies | JUNE 2022 - Present
 - Installing and maintaining home automation systems, switches, and electrical products.
 - Utilizing technical knowledge in panels, wiring, circuit breakers, and lighting.
 - Developing and implementing effective sales strategies.
 - Collaborating with the sales team to identify growth opportunities within the market.
 - Providing technical training and support.
 - Building and maintaining strong client relationships.
 - Staying updated with industry trends and developments.
 - Increasing company's sales up to 3%
- SALES ENGINEER**
Ajayl Smart Home Automation Company | JAN 2020 - APRIL 2022
 - Proficient in studying electrical schematics and installing smart switches.
 - Experienced in supervising technicians and educating them on proper installation techniques.
 - Developed sales skills and customer communication abilities, ensuring understanding of client needs and providing appropriate product solutions.
 - Skilled in designing suitable lighting and comfortable home illumination.
 - Acquired expertise through visiting various projects and troubleshooting installation issues, adept at finding and implementing solutions.
- TRAINEE**
ELECTRICAL DISTRIBUTION COMPANY (EDCO) | OCT 2019 - DEC 2019
 - Trainee in the Electricity Distribution Company